**Discover, Manage, Optimize and Secure Your SaaS Applications**

**Why SaaS management?**

30% of SaaS licenses are often UNUSED SHELFWARE

- **30%**
- **Gartner**

15x MORE SAAS APPS are being used than IT sees

- **15x**
- **Cisco**

89% of exited employees can still ACCESS DATA

- **89%**
- **Osterman**

**All SaaS optimization platforms are not created equal**

To make the most of the SaaS products your organization uses, you need the most advanced SaaS insights. Flexera SaaS Manager maintains the largest group of integrations, delivering unparalleled business intelligence about when and how your users are interacting with your SaaS applications.

**Flexera SaaS Manager data integrations**

<table>
<thead>
<tr>
<th>CONNECT TO SOURCES OF IDENTITY</th>
<th>CONNECT TO SOURCES OF TRANSACTIONS</th>
<th>CONNECT TO SOURCES OF USAGE DATA</th>
</tr>
</thead>
<tbody>
<tr>
<td>HR systems</td>
<td>Financial system</td>
<td>Current SaaS providers</td>
</tr>
<tr>
<td>workday</td>
<td>NETSUITE</td>
<td>box</td>
</tr>
<tr>
<td>Identity provider or SSO</td>
<td>Expense system</td>
<td>salesforce</td>
</tr>
<tr>
<td>okta</td>
<td>CONCUR.</td>
<td>G Suite</td>
</tr>
</tbody>
</table>

- **NETSUITE**
- **CONCUR.**
- **G Suite**
- **box**
- **salesforce**
Capabilities of Flexera SaaS Manager

**Discover**
30,000+ applications

**Manage**
6,000+ license usage

**Optimize**
300+ product integrations

The power of direct SaaS integrations for real usage intelligence

**Login data vs. usage data**
Login data uses the SSO / identity manager to determine how often users log into an app. Direct integration to the SaaS app shows actual granular usage data beyond logging in. Direct integrations uncover underutilized apps that are top candidates for optimization.

**Example: Salesforce.com**

<table>
<thead>
<tr>
<th>LOGIN</th>
<th>USAGE</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Salesforce user roster:</strong></td>
<td><strong>Salesforce user roster:</strong></td>
</tr>
<tr>
<td>Roster generated by SSO and</td>
<td>Roster generated via Salesforce and</td>
</tr>
<tr>
<td>maintained by SSO</td>
<td>maintained via Salesforce</td>
</tr>
<tr>
<td><strong>Salesforce logins:</strong></td>
<td><strong>Salesforce event audit:</strong></td>
</tr>
<tr>
<td>Events include Salesforce</td>
<td>Events include last login, creation of</td>
</tr>
<tr>
<td>logins</td>
<td>accounts, opportunities, contacts,</td>
</tr>
<tr>
<td></td>
<td>tasks, cases and campaigns</td>
</tr>
</tbody>
</table>

**Example**

*John Doe logged into Salesforce via OneLogin SSO 12 hours ago*

**Example**

*John Doe created account “Mary Sue” 15 minutes ago*

**NEXT STEPS**
See how Flexera SaaS Manager can deliver for you.

**LEARN MORE**

**ABOUT FLEXERA**
Flexera helps executives succeed at what once seemed impossible: getting clarity into, and full control of, their company’s technology “black hole.” From on-premises to the cloud, Flexera helps business leaders turn IT insight into action. With a portfolio of integrated solutions that deliver unparalleled technology insights, spend optimization and agility, Flexera helps enterprises optimize their technology footprint and realize IT’s full potential to accelerate their business. For over 30 years, our 1300+ team members worldwide have been passionate about helping our more than 50,000 customers fuel business success. To learn more, visit flexera.com